

### ATTACHMENT 3

**TOP FOUR FINALISTS USING A 25% INCREMENTAL SCORING  
DIFFERENCE ILLUSTRATION**  
ASSUMING TOTAL AVAILABLE BOARD POINTS OF 400 AND TOTAL  
AVAILABLE TECHNICAL/FEE SCORE OF 400

	CANDIDATE 1	CANDIDATE 2	CANDIDATE 3	CANDIDATE 4
Tech Score	210	300	300	300
Fee Score	100	100	100	100
Board Score	400	300	200	100
<b>Total Score</b>	<b>710</b>	<b>700</b>	<b>600</b>	<b>500</b>

The Boards first choice (Candidate 1) would be selected. Having the lowest technical passing score, however the same approximate fee as the lowest priced vendor, allows the contract to be awarded to the Boards top finalist.

**Total of 4 Finalists:** The incremental score difference between each finalist would be 25%, thereby providing a difference of 100 points between each bidder (25% of 400 = 100 points).

Candidate 1 – lowest technical passing score; highest fee score; ranked #1 by Board

Candidate 2 – highest technical passing score, highest fee score, ranked #2 by Board

Candidate 3 – highest technical points; highest fee score; ranked #3 by Board

Candidate 4 – highest technical points; highest fee score; ranked #4 by Board

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#### TOP FOUR FINALISTS USING A 25% INCREMENTAL SCORING DIFFERENCE ILLUSTRATION

ASSUMING TOTAL AVAILABLE BOARD POINTS OF 400 AND TOTAL  
AVAILABLE TECHNICAL/FEE SCORE OF 400

	CANDIDATE 1	CANDIDATE 2	CANDIDATE 3	CANDIDATE 4
Tech Score	210	300	300	300
Fee Score	50	100	100	100
Board Score	400	300	200	100
<b>Total Score</b>	<b>660</b>	<b>700</b>	<b>600</b>	<b>500</b>

The Boards first choice (Candidate 1) would NOT be selected. Having the lowest technical passing score and twice the cost as the Boards second choice (Candidate 2), allows the contract to be awarded to Candidate 2.

**Total of 4 Finalists:** The incremental score difference between each finalist would be 25%, thereby providing a difference of 100 points between each bidder (25% of 400 = 100 points).

Candidate 1 – lowest technical passing score; price **twice** as much as lowest bidder; ranked #1 by Board

Candidate 2 – highest technical passing score, highest fee score, ranked #2 by Board

Candidate 3 – highest technical points; highest fee score; ranked #3 by Board

Candidate 4 – highest technical points; highest fee score; ranked #4 by Board